



**SHORE TO SUMMIT**  
WEALTH MANAGEMENT

**INDUSTRY EXPERT JOINS THE SHORE TO SUMMIT WEALTH MANAGEMENT TEAM**



Annapolis, MD April 3, 2023- Shore to Summit Wealth Management, an independent advisory practice serving the financial goals of individuals, businesses, and corporate retirement plan sponsors, has added Chris Fiacco as a Managing Director to its growing network. Chris is bringing a wide range of industry skills and knowledge to the team.

Prior to joining Shore to Summit, Chris served as the Divisional Sales Head for the Southern Division at Janus Henderson Investors. In this role, he was responsible for overseeing all field sales for broker-dealers and registered investment advisors in the mutual fund, separately managed accounts, exchange-traded funds, and retirement plan markets. Prior to joining Janus

in May 2012, he was a Vice President and Regional Sales Director at Cohen & Steers Capital Management, Inc. During his 24 years in the financial industry, Mr. Fiacco has also worked at BlackRock, Lord Abbett, and New York Life Investment Management.

“I have known and respected Chris Fiacco, both personally and professionally, for over 20 years.” Says Ben Spiker, COO, and Founder. “He is a natural leader with the drive and determination to be a tremendous asset for Shore to Summit Wealth Management going forward.”

Before coming into this industry, Chris served as an officer in the United States Marine Corps. During his eight years on active duty, he earned the military occupational specialty of infantry officer and was later hand-picked for highly competitive assignments such as Reconnaissance Platoon Commander and Instructor/Company Officer at the United States Naval Academy. Outside of work, he co-founded and currently serves as the President and Treasurer of QG Community Charities, a nonprofit that fundraises to support organizations in the Baltimore metropolitan area that provide critical life-changing services to vulnerable individuals and families.

Chris resides in Bel Air, Maryland with his wife and five children. He is a thirteen-time Ironman triathlon finisher, an avid snowboarder, and has recently become a huge boating enthusiast.

He holds a Bachelor of Science degree in Biology from Worcester State College and FINRA Series 6, 7, 24, 63, and 65 security registrations.